



Managing Emergency Response Contractors in the 21st Century



Emergency Response Resources

What's Changed?

- OPA '90 is Working
- Decrease in Spills & Response Opportunities for Contractors
- At MAP: Decrease in Opportunity for day-to-day Maintenance & Cleaning Work
- General Reduction/Consolidation of Emergency Response Contractor Resources

MAP's ER Contractor Management Approach

- Progressive Contracting
- Pre-Qualification Screening
- Pre-Negotiated Response Rates
- Emergency Responder Conference
- ER Contractor Auditing
- Post-Incident Critique & Follow-up

Progressive Contract Administration

- 1999--Assessment of Current ER Contract
- Development of New Contracts in 2000
 - Emergency Response Contract
 - Waste Services & Recycling Contract
 - Environmental Services Contract
- Aggressive Contract Administration & Follow-up

Contractor Pre-Qualification Screening

- Contractor Safety Questionnaire
 - HES Programs
 - Training Programs
 - HAZWOPER
- OSHA Injury & Illness Rates
 - ORIR
 - LWIR
- Worker Compensation Rate (EMR)

Pre-Negotiated Response Rates

- Agreement Between MAP and Contractor On:
 - Emergency Rates
 - Post-Emergency Rates
 - Payment Terms
 - Subcontractor Pass Through Rates
 - Contractor Management Rates
 - Mobe/Demobe/Standby Charges

Emergency Responder Conference

- Cornerstone of Overall ER Contractor Management Program
- Executive Appreciation of Contractor Efforts
- MAP Expectations at an ER
- MAP RMS and ICS Structure
- Key Note Speakers
 - FOSC - USCG or USEPA
 - FBI
- Teambuilding and Dinner

Comprehensive ER Contractor Auditing Program

- Crucial Element of Overall Program
- Started in MAP Marine Organization
- Expanded to all Responders on Periodic Basis
- Verifies OSRO Rating and Much More
- Maintains Close Contact with Contractors
- Instrumental in Effective Response Planning Efforts

Post Response Critique and Follow-up

- Developed to get Response Issues Raised While They are Fresh
- Takes Away Opportunity for Disagreements
- Work Through Issues to Make Next Response Better
- Minimizes Lingering Questions & Issues
- Often Resolves Billing Disputes

Helping ER Contractors Stay in Business

- Common Theme with all ER Contractors
- EPG Works with P&CS to Expand ER Contractor Opportunities
- MAP Core Contracts & Alliances Often Reduce Available Work for ER Contractors
- Recent Successes
 - UST Cleaning and Drum Hauling
 - AST Cleaning Opportunities

How Does This Make MAP Better Prepared?

- Constant Contact with Key Contractor Resources
- Emergency Responder Conference—
Relationship Building
- ER Contractor Auditing is Vital to
Preparedness
- MAP Working to Keep Contractors Viable
- MAP Understands the Importance of
Contractors in an Effective Response

Emerging ER Contractor Issues

- New USCG OSRO Classifications
- AMPD Response Requirements
 - More Local Visits
 - More Deployment Exercises
- Marine Salvage & Firefighting
- Availability of Experienced ER Contractors
- New USCG Security Requirements