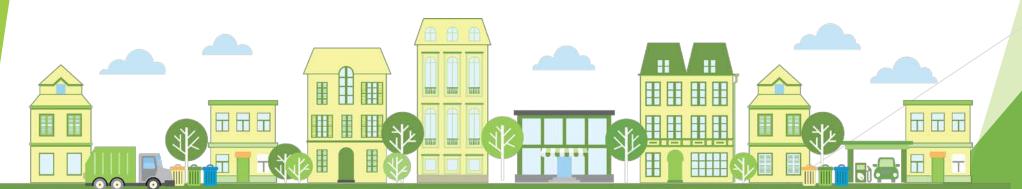
Challenges & Opportunities for Increased Production of Renewable Natural Gas (RNG)

September 26, 2017

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Coalition for Renewable Natural Gas





PRESENTATION OVERVIEW

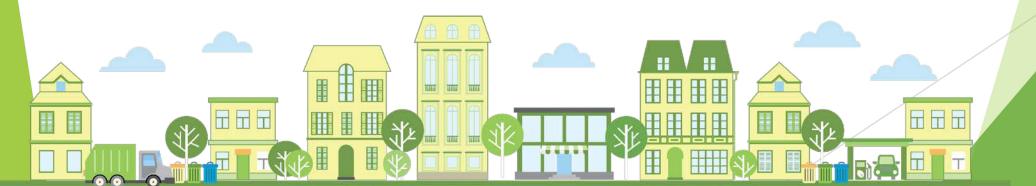
- u RNG Coalition Intro: Members, Mission & Priority
- u RNG Overview: Product, Feedstock Sources
- u RNG Production: Past, Present & Future
- Increased RNG Production: Impediments & Solutions



THE COALITION FOR

RENEWABLE NATURAL GAS







RNG COALITION - INTRO

- Policy Platform, Advocacy & Education Voice for RNG Industry in North America
- Non-Profit Organization
- u Each Industry Sector Represented
- Members Produce 90%+ of RNG in North America
- u 98% of RFS-Qualified Cellulosic Biofuel
- u Industry Competitors Collaborating for Common Good



RNG COALITION - LEADERSHIP



































NW Natural®















RNG COALITION - GENERAL MEMBERS























Westport

















































McGUIREWOODS































RNG COALITION - NON PROFIT MEMBERS







































MISSION

The RNG Coalition advocates for increased renewable natural gas development and deployment so that present and future generations will have access to domestic, renewable, clean fuel and energy supply.



ADVOCACY & EDUCATION PHILOSOPHY

Advocacy & Education informs Public Policy.

Public Policies influence Markets.

Markets drive Demand.

Demand determines Value.

Value impacts Revenue.

Revenue affects Sustainability.



PRIORITY

*Enable the RNG industry to develop & double the number of operating RNG projects in North America by 2025.

*based on number of RNG projects operating in 2015

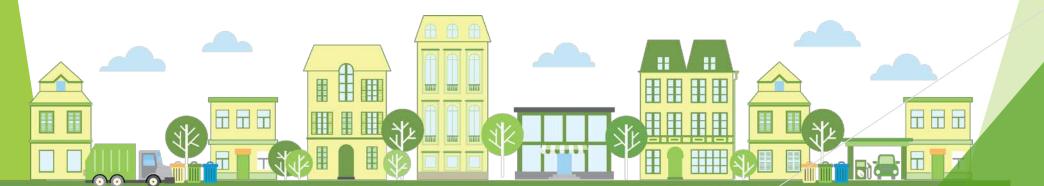


What is RNG?



RNG OVERVIEW

Renewable Natural Gas
is a product gas derived from the
natural decomposition
of organic materials
in renewable waste streams.



Renewable Natural Gas is commonly referred to as:

RNG or Biomethane or Upgraded Biogas.

(Definitions available for: biogas, conditioned biogas, biomethane, RNG, R-CNG, R-LNG)



RNG is completely interchangeable with Natural Gas.

RNG (Renewable)
Natural Gas (Geologic)



What is RNG produced from?



RNG OVERVIEW - FEEDSTOCKS

POTENTIAL SOURCES OF ORGANICS USED TO PRODUCE RNG INCLUDE:



FOOD WASTE

66.5 MILLION TONS / YEAR



WASTEWATER

17,000 FACILITIES



AGRICULTURE WASTE

8,000 LARGE FARMS

AND DAIRIES



LANDFILL GAS

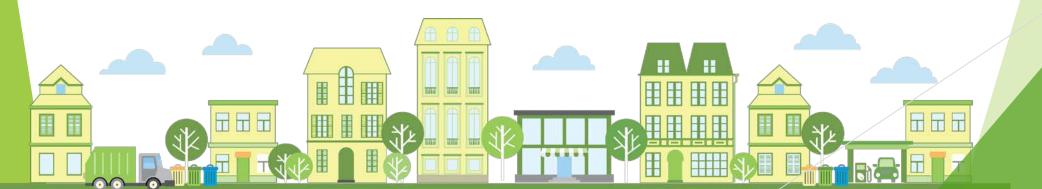
1,750

LANDFILLS

WWTP / MSW (100,000 residents); AD (500 head of cattle or as low as 150 when mixing with organics); Other sources include Forestry Biomass and Forest Product Residue, FOGS



RNG Production: Past, Present, Future





RNG PRODUCTION - PAST

Historically, state RPS programs
have driven production of

RNG as a clean, renewable, electric power
to displace coal and
complement geologic natural gas.



1982

1st RNG Project Developed (Still Operating):

Fresh Kills Landfill (NY)



1982-2011

RNG Coalition Founded in 2011:

31 RNG Projects Operating

(Nearly 100% Off-Site Electric Generation)



RNG PRODUCTION - PRESENT

Increasingly, federal, state/provincial programs (RFS, LCFS, CFP) are driving production of

RNG as ultra-low carbon fuel for a new generation of medium- and heavy-duty Natural Gas Vehicles.

(Since 2014, RNG = 98% of RFS-qualified Cellulosic Biofuel



2011-2017

26 New RNG Projects Developed:

57+ RNG Projects Now Operating



2017

RNG COALITION MEMBERS

on track to produce =

375,382,434 EGE of RNG



375,382,434 (EGE):

81,000,000 = Off-Site Power Generation (24%)

294,382,434 = Transportation Fuel (76%)



RNG PRODUCTION – PRESENT / FUTURE

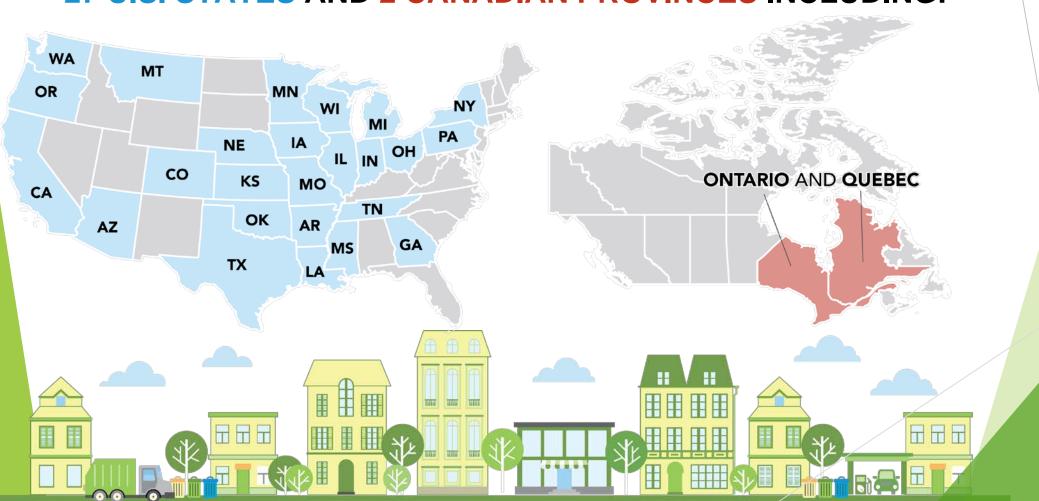
2017-2018

26 New RNG Projects being Developed; 16 Other RNG Projects being Expanded



RNG - NORTH AMERICA

RNG PROJECTS OPERATE OR ARE UNDER CONSTRUCTION IN 27 U.S. STATES AND 2 CANADIAN PROVINCES INCLUDING:



2018

RNG COALITION MEMBERS

on track to develop 26+ new projects =

622,409,690+ EGE of RNG



622,409,690 (EGE):

81,000,000 = Off-Site Power Generation (13%)

*541,409,690 = Transportation Fuel (87%)

*16x the RFS volume (2014)



RNG PRODUCTION FOR TRANSPORTATION FUEL







2018-2030

RNG POTENTIAL (CALIFORNIA):

200 Dairies + 100 WWTP + 50 Landfills =

+ 500 million - 2 billion DGEs of RNG

Enough RNG to displace 15-60%+ of Diesel consumption (CA) or power 2-3 million homes annually



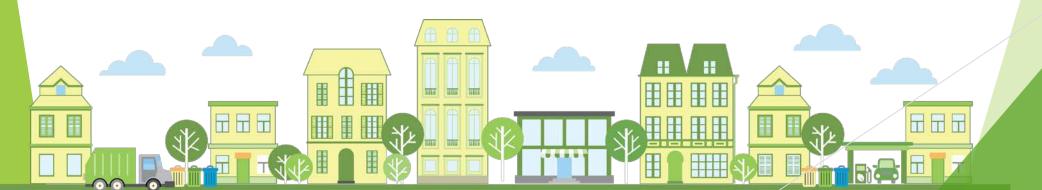
IN-STATE OPERATING RNG-to-Transportation Fuel Production Facilities (CALIFORNIA)

3

Altamont (Landfill); Sacramento BioDigester (AD); Blue Line Biogenic CNG (AD)



Increased RNG Production: Impediments & Solutions





+ RNG PRODUCTION - IMPEDIMENTS

- 1. Production Costs (vs. Low NatGas Price)
- 2. Market Uncertainty
- 3. Access to Investment Capital
- 4. Policy Incongruence
- 5. Pipeline Access
- 6. Vehicle Demand (vs. Diesel, EVs)



1. Advocate for Funding to Advance Technological Developments that Reduce RNG Production & Infrastructure Costs



2. Educate Stakeholders (General Public, Industry & Elected Officials) about the Economic & Environmental Benefits realized through increased Development & Deployment of Renewable Natural Gas



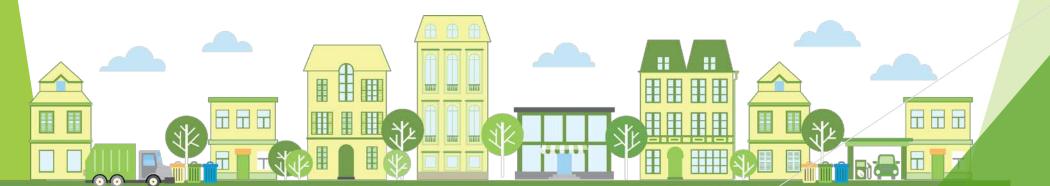
3. Advocate for greater certainty of Public Policies that shape RNG Markets, determine RNG demand & drive RNG production – this will unlock greater access to investment capital.



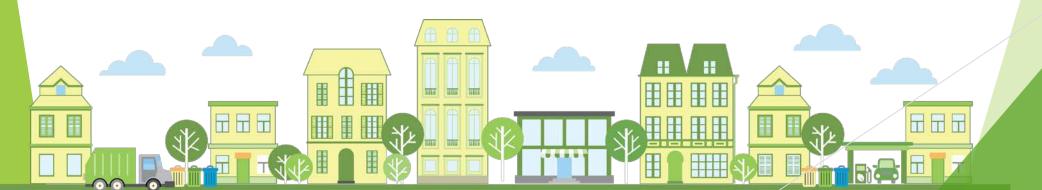
4. Advocate for Public Policies to recognize the economic value and global environmental benefits associated with increased RNG utilization, regardless of geographic origin of development



5. Advocate for monetary incentives and reasonable regulations that enable greater pipeline access for and transportation of RNG



6. Advocate for technology neutral funding that will also incentivize and or enable diesel owners to purchase new or otherwise convert their fleets to natural gas engines fueled by RNG



THANK YOU!



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