

Kevin Hagen  
Director Corporate Responsibility

@KevinHagen





## OUR PURPOSE

To be the trusted guardian of the assets most important to our customers, securing their past, current and future value.

## Our Services

- **Information Management**
- **Secure Storage**
  - Documents, Tapes
  - Assets, Art, Film, Music
- **Digital Transformation**
  - Data Centers & Cloud Services
- **Secure Destruction**
  - Shredding, IT Assets







+ \$3.8B Sales

+ 25,000 employees

+ 1400 Secure Facilities

+ 50 Countries

+ 85 Million Sq ft

+ 220,000 customers

Serving 94% of FORTUNE 500

S&P 500 REIT (NYSE: IRM)





Sustainable Business Strategy is about using Environment, Social, Governance (ESG) impacts as a driver to inspire new thinking about what we do and how we do it.



We're building a metrics driven process based on global frameworks, stakeholder engagement and transparent public reporting that is delivering better outcomes for our business, our customers, our communities and the planet.

MEMBER OF  
**Dow Jones  
Sustainability Indices**  
In Collaboration with RobecoSAM



# Energy Strategy

**How much  
we use**



Use less = Pay less

**When  
we use it**



Avoid peak time  
Reduce peak kW

**The rate  
we pay**



Stabilize long  
term costs

**The  
Source**

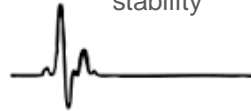


Increase percentage of  
Green Power

Reduce Energy  
use at existing  
bldgs by 50% or  
more

Complete control  
when we use power  
and how much is  
pulled from the grid

Complete rate  
certainty &  
stability

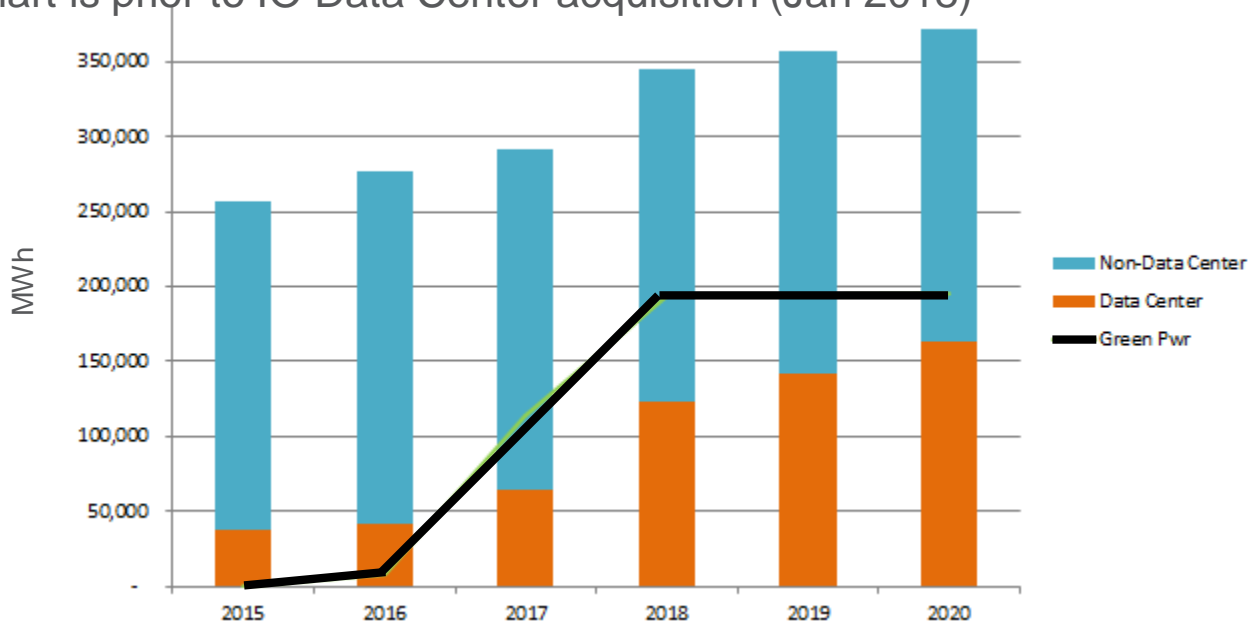


100%  
Renewable



# Renewable Energy Progress

- Achieved +40% renewable electricity in 2017 (up from <1% in 2015)
- 100% renewable for Data Center operations
- Chart is prior to IO Data Center acquisition (Jan 2018)



# On-Site Solar

- We currently have 5.6MW installed at 14 sites
- Active pipeline of over 10MW of new projects



Livermore, CA  
369 kW



Freehold, NJ 1990 kW



Sacramento, CA  
213 kW

# Off-site Projects

- Virtual Power Purchase Agreements (vPPA)
  - 2 Wind Deals @ 25MW each
- Direct Green Power Purchasing
  - 4 wind & solar purchase deals over 8MWavg





# Sustainability is a Team Sport

**CORPORATE RENEWABLE ENERGY  
BUYERS' PRINCIPLES: INCREASING  
ACCESS TO RENEWABLE ENERGY**

